



LET'S TALK WITH ...

Giancarlo Scagliotti

How did your path in Diplomatic start?

I got in touch with Diplomatic in 1977 when a professor at the Polytechnic proposed me a thesis on the electronic copier. As soon as I graduated, I had the opportunity to join Diplomatic where I then spent my entire career path, covering evolving and different positions. Throughout my passion for engineering has never abandoned me. Initially I was involved in automation, until I became the Head of this Team. Later I moved on to hydraulic systems, and in 1991 in the Systems Division of which I was responsible for many years. Today that division is called the Hydraulic Systems Business Unit and has recently expanded with two premises in Italy, in Lainate (MI) and Padua, but since its birth, over twenty years ago, it has accumulated experience and expressed great skills in the design and manufacturing of customized projects based on customer specifications.

Since 2002 I have become an external consultant: however, I continued to assist Diplomatic in some major projects in the energy, electric turbines and turbo gases sectors, also following commercially some Diplomatic customers.

What are the challenges that engage you every day?

Certainly hydraulics is still the center of my professional activity today, from many points of view. Hydraulic systems are like "puzzles". Only if you insert the cards in the right place everything works correctly. They become a passion more than a job. I continue to follow complex engineering projects, but above all I dedicate myself in Diplomatic to developing training content for the Diplomatic Academy.

Over the years we have seen how hydraulics continues not to be fully taught in schools. Young people start working without a practical knowledge of what it means to design a hydraulic system, how to correctly size the components or choose the valves.

Diplomatic has been investing for some time in training both its internal staff and that of customers and distributors: we are convinced that, thanks to a better knowledge of this subject, better and innovative design choices can be made.

2020 led us to change our training plans, and in 2021 together with colleagues Sara Bernardelli (Corporate Communications), Luca Riva (Domestic Sales) and Alessandro Terzaghi (Application Manager), we brought basic and advanced hydraulic training online. I must say that being able to reach such a vast audience thanks to streaming with webinars was really a great personal satisfaction, which came after many years of commitment.

And what do you think about the challenges for the future?

The future will certainly reserve the completion of the book I am writing on hydraulics and still many projects in support of Diplomatic colleagues, engaged in the supply of special orders for the Italian and international market. Finally, I will continue to take care of my company OCAS - OLEODYNAMICS which has been operating in the hydraulic systems and equipment sector since 2002



Giancarlo Scagliotti, Regional Manager and Director Diplomatic Academy, Diplomatic MS Spa

Mechanical engineer, he has been with Diplomatic since 1979, where he grew up in his career path with increasing responsibility. With extensive experience from a technical and commercial point of view, he follows training projects, and he is director of Diplomatic Academy. Passionate about football and bowling, he is a tireless and enthusiastic professional in the field of hydraulics.



The phrase that made me famous in the company is:

"Remember that you will only fail if you have not tried to the full!"

Full heart, bright mind and long experience in hydraulics